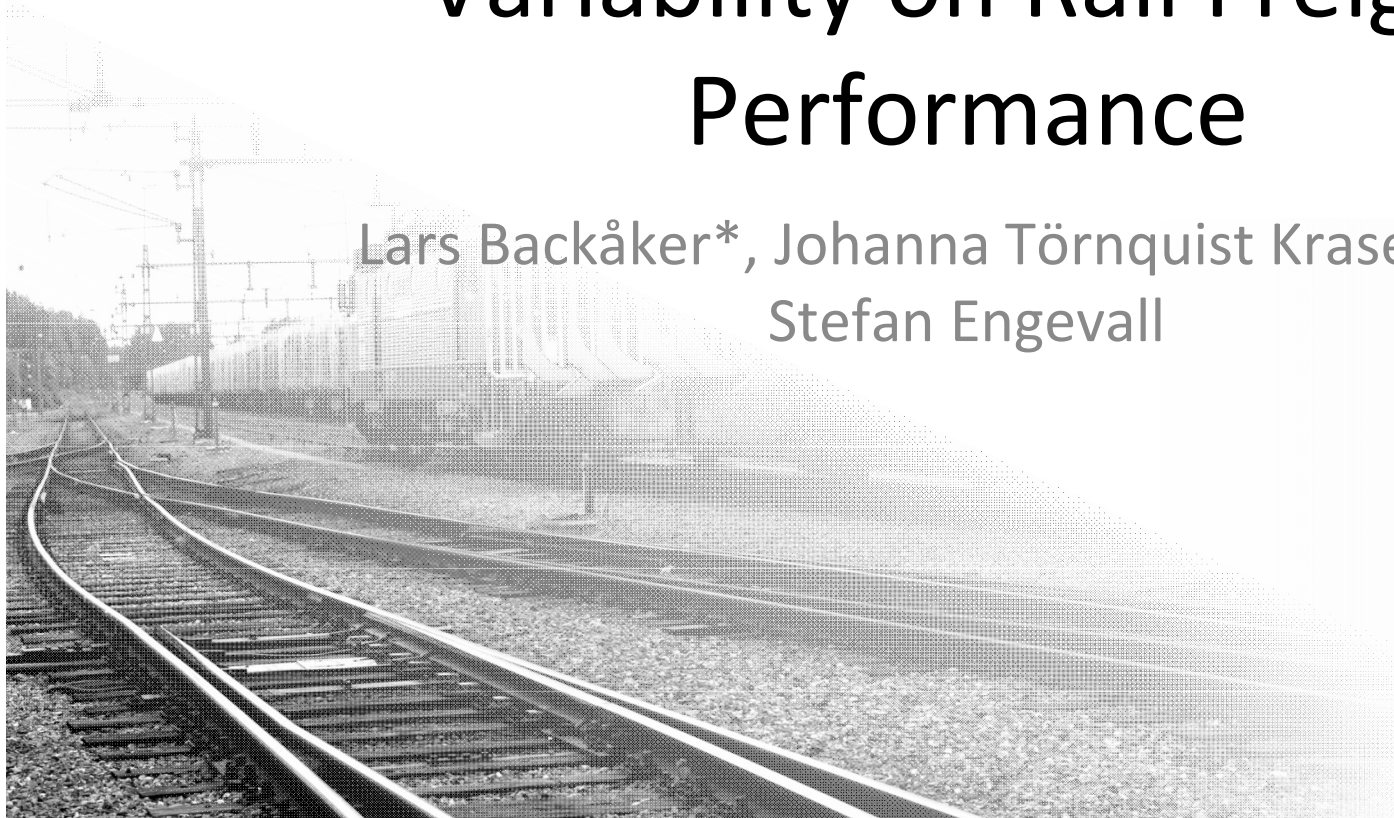


# The Impact of Reduced Demand Variability on Rail Freight Performance

Lars Backåker\*, Johanna Törnquist Krasemann,  
Stefan Engevall



# Agenda

## “ Rail Freight Transportation

## “ Simulation Study

- . Purpose and motivation
- . Approach
- . Case description
- . Results
- . Concluding remarks
- . Future research

# Rail Freight Transportation

## “ Characteristics

- . Capacitated and restricted service networks
- . Capital intensive operational resources
- . Exhaustive and complex planning processes
- . Heterogeneous markets and differentiated service segment

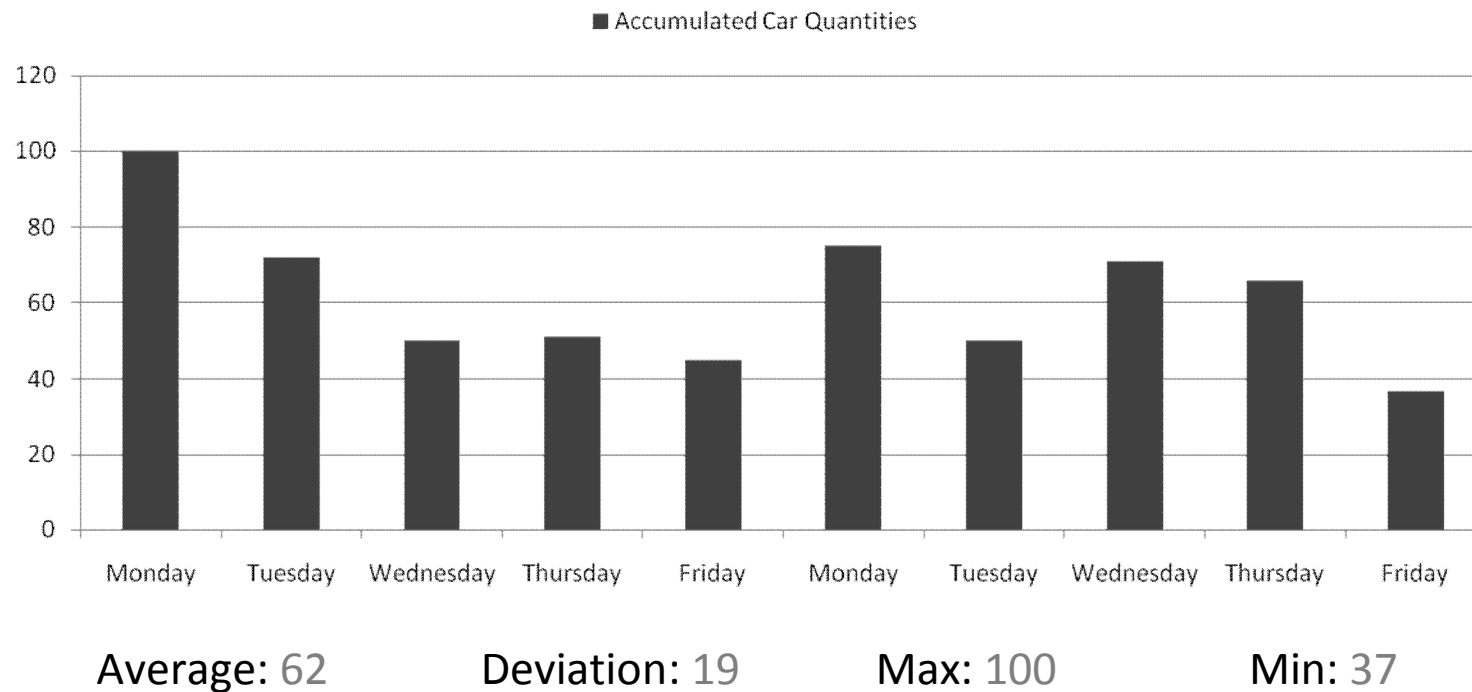
# Rail Freight Transportation

## “ Customer agreements

- . Transportation relations
- . Service frequencies
- . Departure times
- . Delivery time windows
- . Car specifications
- . Average periodical demand
- . (Demand fluctuations)

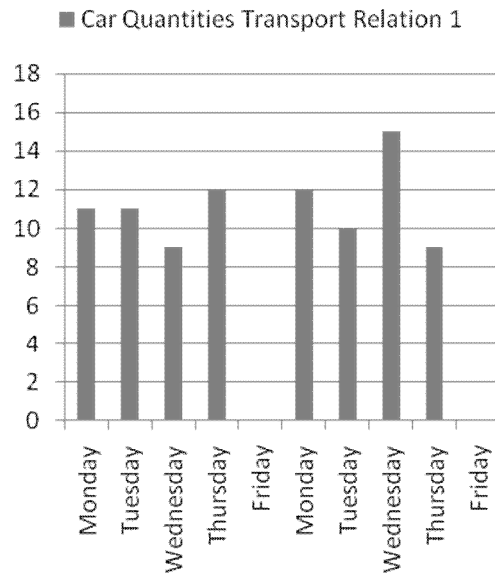
# Rail Freight Transportation

## “ Daily Fluctuations in Transport Demand

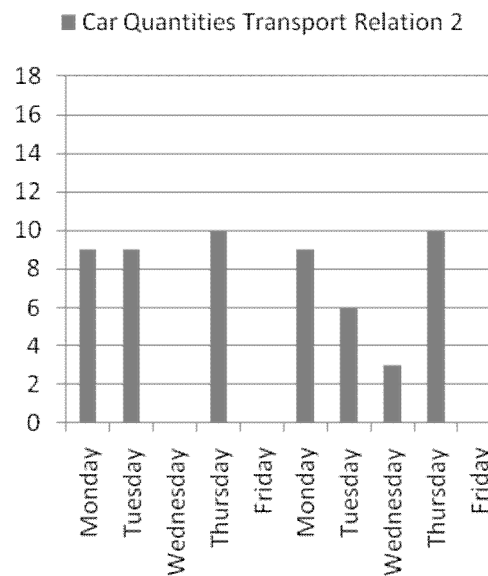


# Rail Freight Transportation

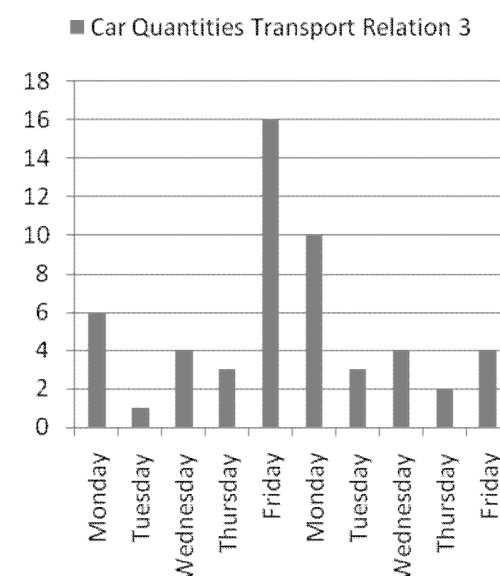
## “ Daily Fluctuations in Transport Demand



Average: 9  
 Deviation: 5  
 Max: 15  
 Min: 0



Average: 6  
 Deviation: 5  
 Max: 10  
 Min: 0

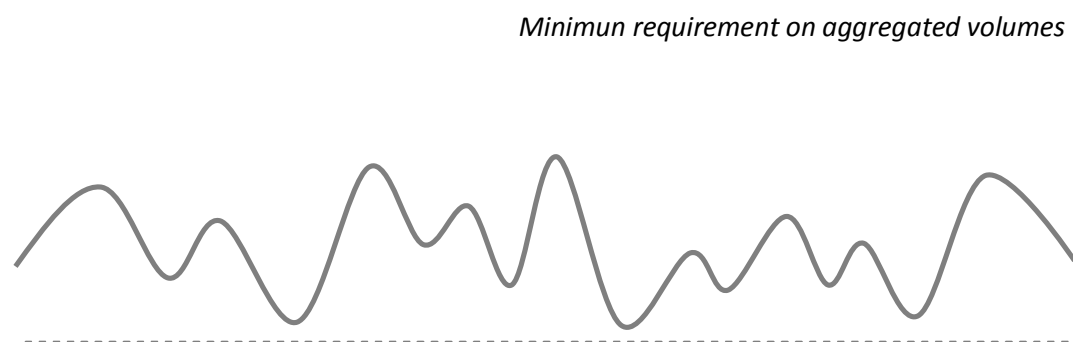


Average: 5  
 Deviation: 5  
 Max: 16  
 Min: 1

# Simulation Study

## “ Motivation

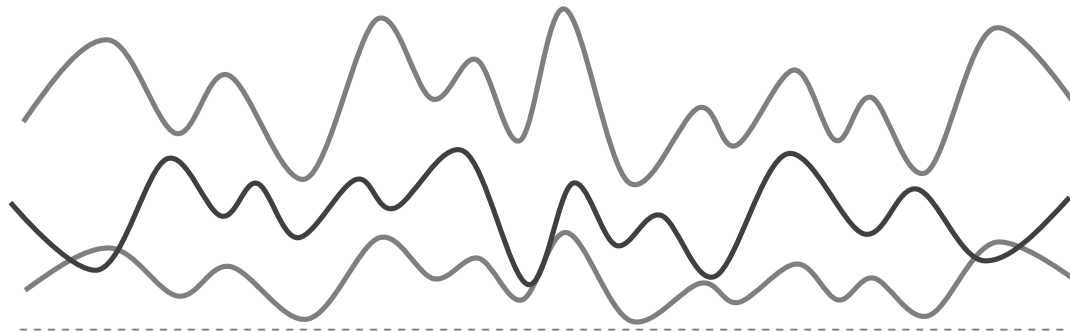
- . Daily fluctuations (variability) in transport demand
- . Currently available customer agreements for reduced variability



# Simulation Study

## “ Purpose

- . We set out to assess the impact of reduced demand variability on rail freight performance

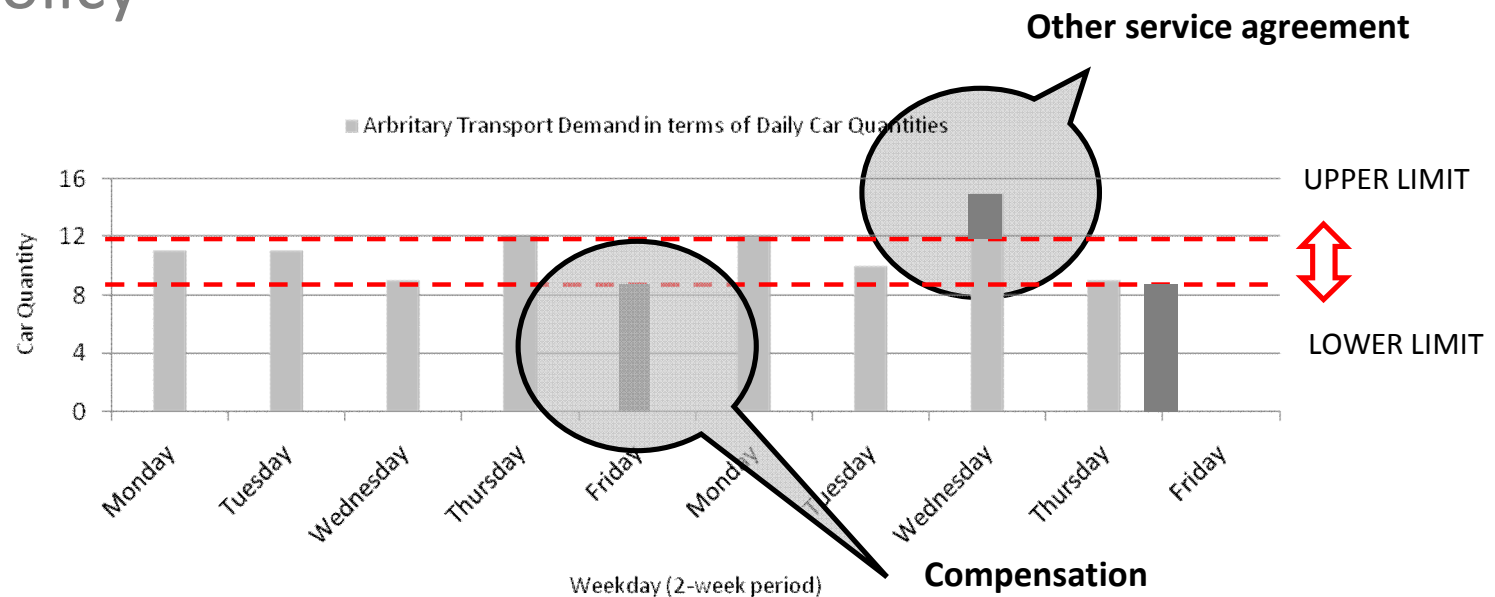




# Simulation Study

## “ Approach

- . Introduce a volume Variation Allowance (VVA) policy



# Simulation Study

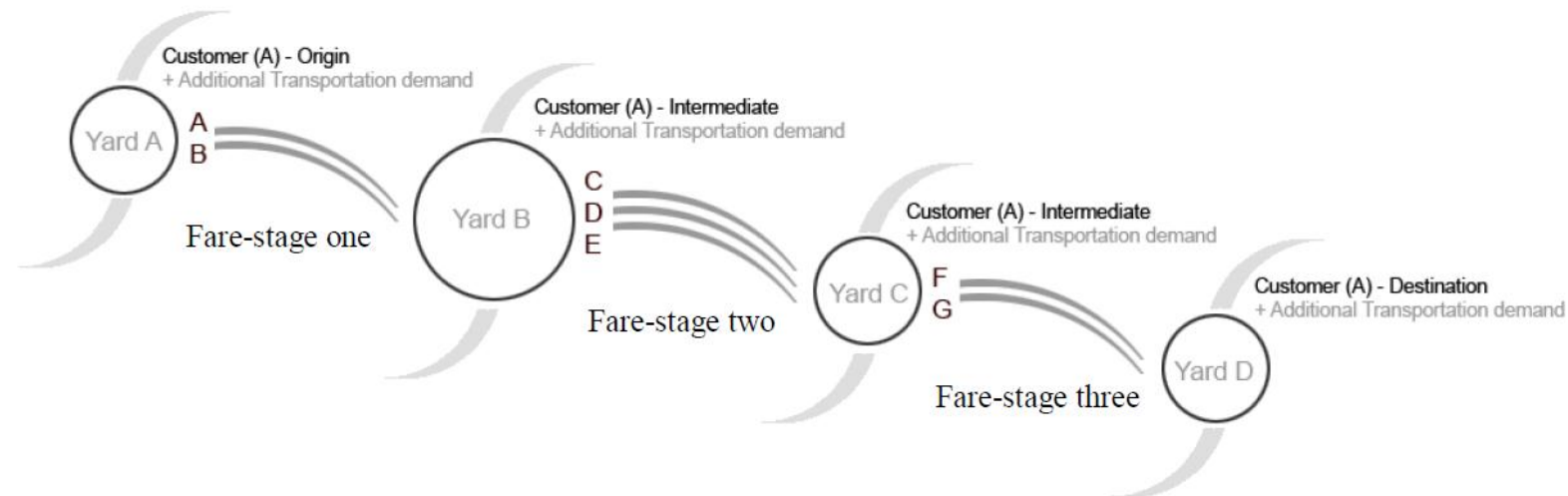
## “ Approach

- . Develop two main scenarios based on transport demand from one large customer in the carload service segment
- . Adopt three key performance measures for evaluation
- . Perform simulations in co-operation with Green Cargo using MultiRail and real data

# Simulation Study

## “ Case description

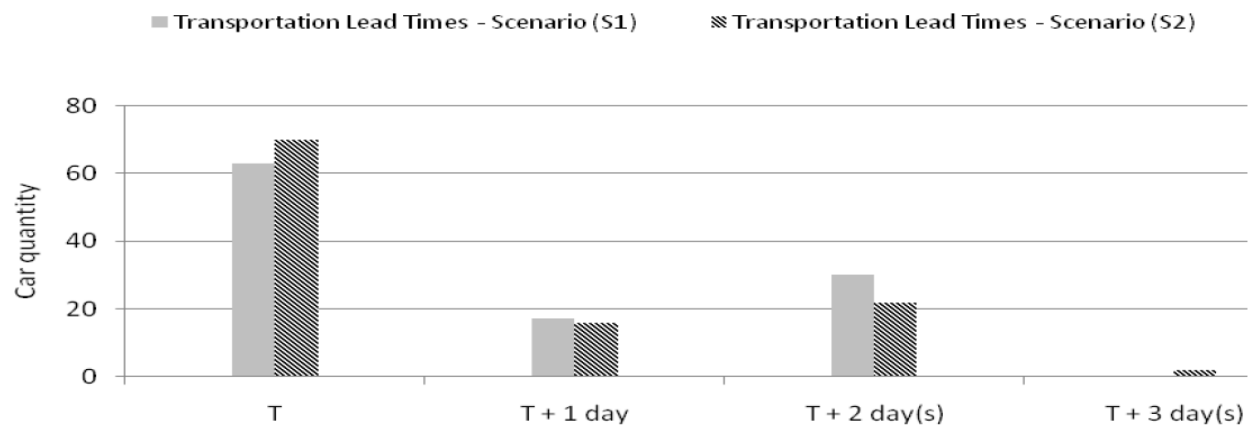
- . Transport relation consisting of four shunting yards, seven trains and 45 active customers



# Simulation Study

## “ Results

- . Minor reductions in train fill rate and shunting yard work load variability
- . Significantly improved transportation lead times



# Simulation Study

## “ Concluding remarks

- . Reduced variability in train fill rates and slightly increased capacity in single resources could enable resources elimination
- . Customers are provided shorter lead times than contractually agreed upon
- . Throughput on major shunting yards tend to make effects of single VVA-policy deployments negligible

# Simulation Study

## “ Concluding remarks

- . VVA-policy deployments could lead to improved planning capabilities considering transport demand of single customers
- . There is an improvement potential in how transport demand is currently assigned to resources (FBFS-booking principle)

# Simulation Study

## “ Future research

- . Explore on the possibilities of increased planning capabilities provided the advancement of booking information
- . Consider customer acceptance and suitable restriction levels for practical implementations
- . Assess the performance of the FBFS-principle compared to the use optimization algorithms while assigning transport demand to resources

# Simulation Study

“ Future research

